

Message Text

UNCLASSIFIED

PAGE 01 VIENNA 06385 081634Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 IO-14 /034 W

-----106510 090245Z /66

R 081531Z JUL 77

FM AMEMBASSY VIENNA

TO SECSTATE WASHDC 2460

UNCLAS VIENNA 6385

FOR COMMERCE/BIC/OIM

E.O. 11652: N/A

TAGS: BPRO, UNIDO, AU

SUBJECT: MAJOR PROJECT: UNIDO PURCHASE OF OFFICE AND OTHER
EQUIPMENT FOR NEW VIENNA HQS.

1. DURING JULY 7 CALL ON UNIDO OFFICIALS DONALD F. MANT
(CHIEF PURCHASING AND CONTRACTING SERVICES AND BERTRAM
BORSUK (CHIEF, GENERAL SERVICES), BOTH EXPRESSED INTEREST
IN INCLUDING MORE U.S. COMPANIES ON LIST OF FIRMS INVITED
TO BID FOR EQUIPMENT NEEDED FOR UNIDIO'S NEW HQS IN VIENNA'S
UN CITY. INTEREST BASED ON HIGH QUALITY OF AMERICAN
PRODUCTS AND FAVORABLE DOLLAR EXCHANGE RATE.

2. UNIDO EXPECTS TO MOVE INTO NEW HQS IN MID-1979.
DURING REMAINDER OF 1977, INVITATIONS WILL BE ISSUED TO
BID FOR FOLLOWING:

(A) OFFICE FURNITURE INCLUDING DESKS, CHAIRS, FILING
CABINETS, ETC. TO ACCOMMODATE ABOUT 500 SECRETARIAL
AND 500 PROFESSIONAL EMPLOYEES. DATE OF TENDER ISSUANCE
NOT DETERMINED YET.

(B) CONFERENCE ROOM FURNITURE (TABLES, CHAIRS, ETC).
ESTIMATED COST: US \$1 MILLION. TENDER WILL BE ISSUED AT
END JULY. EMBASSY WILL RECEIVE COPY.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 VIENNA 06385 081634Z

(C) INSTITUTIONAL KITZCHEN, RESTAURANT, AND CAFETRIA
EQUIPMENT VALUED AT ABOUT \$1.5 MILLION. TENDER ISSUANCE
SCHEDULED FOR AUTUMN 1977.

3. ACTION REQUESTED OF USDOC:

(A) OFFICE FURNITURE: INVITE QUALIFIED US SUPPLIERS TO

SEND PRODUCT LITERATURE AND PRICE QUOTATIONS TO EMBASSY,
QUOTE ATTN: COMMERCIAL ATTACHE FOR UNIDO UNQUOTE, AT
EARLIEST POSSIBLE DATE. EMBOFF WILL PASS INFO TO UNIDO
OFFICIALS AND ASSIST FURTHER.

(B) CONFERENCE ROOM FURNITURE: SUPPLY LIST OF FIRMS
CAPABLE OF AND INTERESTED IN BIDDING ON TENDER TO BE
ISSUED END JULY. LIST MUST BE RECEIVED BY JULY 20.

(C) INSTITUTIONAL FEEDING EQUIPMENT: INVITE QUALIFIED
FIRMS TO SEND PRODUCT LITERATURE AND PRICE INFORMATION TO
EMBASSY (SAME AS (A) ABOVE). UNIDO WILL ONLY CONSIDER
OFFERS FROM MANUFACTURERS PRODUCING AT LEAST 50 PERCENT OF
THE 500 ITEMS INCLUDED IN TENDER. SUPPLIER MUST ALSO BE
PREPARED TO ASSIST IN INSTALLING EQUIPMENT AND IN START-
UP OPERATION, AND PROVIDE CONTINUED SERVICING.

4. ACCORDING TO MANT, WORKING GROUP OF UN INTERAGENCY
PURCHASING COMMITTEE WILL MEET IN NEW YORK ON
AUGUST 1 TO DISCUSS NEW PURCHASING CONCEPT, I.E.,
CENTRALIZATION OF PURCHASING ACTIVITIES TO TAKE
ADVANTAGE OF MASS DISCOUNTS AND PRODUCT STANDARDIZA-
TION. UNDER NEW REGIME, RESPONSIBILITY FOR PURCHASING
CERTAIN CATEGORIES OF PRODUCTS FOR ALL UN ORGANIZATIONS
WOULD BE ASSIGNED TO APPROPRIATE UN AGENCY, E.G.,
MEDICAL AND LABORATORY EQUIPMENT TO WHO. RESPONSIBLE
AGENCY WOULD THEN NEGOTIATE LONG-TERM CONTRACT (2-3
YEARS) WITH MOST SUITABLE SUPPLIER. HOWEVER, MANT
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 VIENNA 06385 081634Z

BELIEVES NEW CONCEPT HAS LITTLE CHANCE OF IMPLEMENTA-
TION IN NEAR FUTURE, IF AT ALL, BECAUSE OF POLITICAL
PROBLEMS INVOLVED. MEEHAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 08-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977VIENNA06385
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770244-0241
Format: TEL
From: VIENNA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770775/aaaacnlj.tel
Line Count: 97
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3d978a6e-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 03-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1915005
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: UNIDO PURCHASE OF OFFICE AND OTHER EQUIPMENT FOR NEW VIENNA HQS.
TAGS: BPRO, AU, UNIDO
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/3d978a6e-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009